

**SASKATCHEWAN INDIAN  
EQUITY FOUNDATION INC.**

***FINANCIAL STATEMENTS***

***March 31, 2019***

## Independent Auditor's Report

To the Directors of  
Saskatchewan Indian Equity Foundation Inc.

### Opinion

We have audited the financial statements of Saskatchewan Indian Equity Foundation Inc. (the "Foundation"), which comprise the statement of financial position as at March 31, 2019, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies (collectively referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at March 31, 2019, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards ("Canadian GAAS"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Other Matter

The financial statements as at and for the year ended March 31, 2018 were audited by another auditor who expressed an unmodified audit opinion dated June 15, 2018.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Foundation to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

*Deloitte LLP*

Chartered Professional Accountants  
Saskatoon, SK  
June 14, 2019

## Saskatchewan Indian Equity Foundation Inc.

### Statement of Operations

Year ended March 31, 2019

	Notes	2019 \$	2018 \$
<b>Revenues</b>			
Loan Interest		709,391	727,456
NACCA Grants - SIEF Contribution Program		270,323	296,326
NACCA Grants - Aboriginal Developmental Lending Assistance		228,080	285,560
Other Revenue		152,593	155,358
Rental Revenue		87,146	80,810
Investments		87,702	53,934
Management fee		32,545	32,545
NACCA Grants	11	9,645	24,537
Loan Recoveries		886	13,214
		<b>1,578,311</b>	<b>1,669,740</b>
<b>Expenses</b>			
Administrative		25,000	25,000
Advertising		38,610	45,407
Amortization		55,392	54,214
Board of Directors		98,933	138,190
Conferences		7,591	4,670
Events		15,776	22,104
Insurance		12,868	8,875
Interest and bank charges		6,868	8,452
Interest on mortgage payable		6,238	8,104
Janitorial		12,000	12,000
Loan Costs		6,752	5,137
Management fees		17,545	17,545
Membership fees		7,055	7,677
Miscellaneous		1,666	9,181
Office		38,230	47,265
Postage		4,194	4,451
Professional fees		33,546	66,481
Property Taxes		25,374	24,361
Provision for loan losses	7	344,771	296,958
Rent		46,298	46,298
Repairs and maintenance		17,135	22,546
SIEF annual report		13,570	12,485
Salaries and benefits	5	641,626	706,272
Service contracts		34,948	19,890
Telephone		10,649	11,705
Training and education		4,641	10,409
Travel		40,519	42,223
Utilities		15,197	14,737
		<b>1,582,992</b>	<b>1,692,637</b>
<b>Deficiency of revenue over expenses before items below</b>		<b>(4,681)</b>	<b>(22,897)</b>
<b>Other Items</b>			
Gain (loss) from investment in subsidiary	6	3,910	(15,576)
Unrealized gain on investment		833	612,245
<b>Excess of revenue over expenses</b>		<b>62</b>	<b>573,772</b>

The accompanying notes are an integral part of the consolidated financial statements.

# Saskatchewan Indian Equity Foundation Inc.

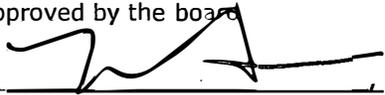
## Statement of Financial Position

As at March 31, 2019

	Notes	2019 \$	2018 \$
<b>Assets</b>			
Current assets			
Cash and cash equivalents		<b>4,949,581</b>	3,838,745
Accounts receivable		<b>4,690</b>	12,179
Grants receivable		<b>44,913</b>	69,302
Prepaid expenses		<b>7,908</b>	7,084
		<b>5,007,092</b>	3,927,310
Capital Assets			
Long-term investments	4	<b>384,925</b>	440,317
Loans receivable	6	<b>8,829,408</b>	8,775,524
	7	<b>6,245,146</b>	6,652,887
		<b>20,466,571</b>	19,796,038
<b>Liabilities</b>			
Current liabilities			
Accounts payable and accrued liabilities		<b>99,026</b>	102,319
Deferred contributions	8	<b>114,072</b>	52,675
Current portion of mortgage payable	9	<b>42,776</b>	37,359
		<b>255,874</b>	192,353
Mortgage Payable	9	<b>71,923</b>	118,165
		<b>327,797</b>	310,518
Commitment			
	12		
<b>Net Assets</b>			
Operating Fund	10	<b>3,955,264</b>	3,955,202
SIEF Contribution Program		<b>3,440,602</b>	2,787,410
Contributed Equity		<b>12,742,908</b>	12,742,908
		<b>20,138,774</b>	19,485,520
		<b>20,466,571</b>	19,796,038

The accompanying notes are an integral part of the consolidated financial statements.

Approved by the board

  
\_\_\_\_\_, Director

  
\_\_\_\_\_, Director

**Saskatchewan Indian Equity Foundation Inc.**  
**Statement of Changes in Net Assets**  
Year Ended March 31, 2019

	<b>Contributed Equity</b>	<b>SIEF Contribution Program</b>	<b>Operating Funds</b>	<b>2019</b>	<b>2018</b>
Notes	\$	\$	\$	\$	\$
Net Assets, beginning of year	12,742,908	2,787,410	3,955,202	<b>19,485,520</b>	18,164,308
Excess of revenue over expenses	—	—	62	<b>62</b>	573,772
Capital contributions	—	2,098,630	—	<b>2,098,630</b>	2,192,297
Funding granted by SIEF Contribution Program	—	(1,445,438)	—	<b>(1,445,438)</b>	(1,444,857)
Net Assets, end of year	<u>12,742,908</u>	<u>3,440,602</u>	<u>3,955,264</u>	<b><u>20,138,774</u></b>	<u>19,485,520</u>

The accompanying notes are an integral part of the consolidated financial statements.

**Saskatchewan Indian Equity Foundation Inc.****Statement of Cash Flows**

Year Ended March 31, 2019

	<b>2019</b>	2018
	<b>\$</b>	\$
<b>Operating activities</b>		
Excess of revenue over expenses	<b>62</b>	573,772
Amortization	<b>55,392</b>	54,214
Provision for loan losses	<b>344,771</b>	296,958
(Gain) loss from investment in subsidiary	<b>(3,910)</b>	15,576
Unrealized gain on investment	<b>(833)</b>	(612,245)
Dividends reinvested	<b>(49,141)</b>	(36,667)
	<b>346,341</b>	291,608
Changes in non-cash operating working capital items		
Accounts receivable	<b>7,489</b>	19,126
Grants receivable	<b>24,389</b>	110,041
Prepaid expenses	<b>(824)</b>	10,618
Accounts payable and accrued liabilities	<b>(3,293)</b>	484
Deferred contributions	<b>61,397</b>	52,675
	<b>435,499</b>	484,552
<b>Financing</b>		
Repayment of mortgage payable	<b>(40,825)</b>	(38,966)
Net change in capital contributions and funding by SIEF Contribution Program	<b>653,192</b>	747,440
	<b>612,367</b>	708,474
<b>Investing activities</b>		
Net change in advances to related parties	—	7,500
Purchase of capital assets	—	(24,170)
Net change in loans receivable	<b>62,970</b>	(724,990)
	<b>62,970</b>	(741,660)
Increase in cash during the year	<b>1,110,836</b>	451,366
Cash position, beginning of year	<b>3,838,745</b>	3,387,379
<b>Cash position, end of year</b>	<b>4,949,581</b>	3,838,745

The accompanying notes are an integral part of the consolidated financial statements.

**SASKATCHEWAN INDIAN EQUITY FOUNDATION INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**year ended March 31, 2019**

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**1. DESCRIPTION OF BUSINESS**

Saskatchewan Indian Equity Foundation Inc. ("SIEF" or the "Foundation") is incorporated under the Saskatchewan Non-Profit Corporations Act. SIEF is restricted to providing financial services to Status Indian entrepreneurs. By its Articles of Incorporation, membership in SIEF is restricted to First Nations of Saskatchewan.

SIEF was one of the first Aboriginal institutions in Canada to offer developmental lending to First Nations businesses in Saskatchewan. SIEF is owned by the 74 First Nations of Saskatchewan and affiliated with the Federation of Sovereign Indigenous Nations, Inc. ("FSIN"). SIEF offers commercial and agricultural lending and business consulting services through their location in Saskatoon on the Asimakaniseekan Askiy Reserve. SIEF provides business lending solutions and business consulting services, and administers lending programs and services. SIEF is committed to developing a strong economic base among First Nations in Saskatchewan. The goal of SIEF is to continue to assist in the creation of jobs and to foster economic growth for First Nations People.

SIEF is a tax exempt organization under Section 149(1)(1) of the Income Tax Act.

***Program***

The SIEF Contribution Program began public offerings as of April 1, 2013. Using an equity fund, this program will provide non-repayable contributions to eligible Aboriginal businesses and entrepreneurs that have viable business activities in the province of Saskatchewan. National Aboriginal Capital Corporations Association ("NACCA") has agreed to supply the funding for this program. Details of these contributions are included in the statement of changes in net assets.

Schedule 1 of the financial statements provides details on the revenues and expenses associated with this program. These amounts are included in the statement of operations.

**2. SIGNIFICANT ACCOUNTING POLICIES**

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO") and include the following significant accounting policies:

***Cash and Cash Equivalents***

Cash and cash equivalents include balances with banks and short-term investments with original maturities of three months or less. Cash equivalents include money market funds earning interest at 1.6% (2018 – 1.6%).

**SASKATCHEWAN INDIAN EQUITY FOUNDATION INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**year ended March 31, 2019**

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**2. SIGNIFICANT ACCOUNTING POLICIES (continued)**

***Capital Assets***

Capital assets are recorded at cost. Amortization is provided using the declining balance or straight-line method at rates intended to amortize the cost of assets over their estimated useful lives.

	<b>Method</b>	<b>Rate</b>
Building	straight-line	20 years
Office Equipment	declining balance	20-100%

***Long-term Investments***

Long-term investments are share investments recorded at fair value. They have been classified as long-term assets in concurrence with the nature of the investment.

***Investment in Subsidiary Entity***

The Foundation's investment in its wholly-owned subsidiary, SIEF Investments Inc., is accounted for using the equity method and is included in long-term investments. Accordingly, the investment is recorded at acquisition cost and is increased for the proportionate share of earnings and decreased by losses and distributions received.

All transactions with the subsidiary are disclosed as related party transactions.

SIEF Financial Inc. is a wholly owned subsidiary of SIEF Investments Inc. SIEF Financial Inc. is accounted for using the equity method of accounting by SIEF Investments Inc.

***Loans Receivable***

Loans are initially recorded at fair value and subsequently measured at their amortized cost less impairment. Amortized cost is calculated as the loans' principal amount plus unamortized loan administration fees, less any allowance for anticipated losses, plus accrued interest. Interest revenue is recorded on the accrual basis using the straight-line method. Loan administration fees are amortized over the term of the loan using the straight-line method.

Interest income on loans is recorded on the accrual basis until such time as the loan is classified as impaired.

**SASKATCHEWAN INDIAN EQUITY FOUNDATION INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**year ended March 31, 2019**

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**2. SIGNIFICANT ACCOUNTING POLICIES (continued)**

***Loans Receivable*** (continued)

Loans are classified as impaired, and a provision for loss is established, when there is no longer reasonable assurance of the timely collection of the full amount of principal or interest. Whenever a payment is 30 days past due, loans are classified as impaired unless they are fully secured or collection efforts are reasonably expected to result in repayment of the debt.

In such cases, a specific provision is established to write down the loan to the estimated future net cash flows from the loan discounted at the rate inherent in the loan when impairment was recognized. In cases where it is impractical to estimate the future cash flows, the carrying amount of the loan is reduced to its estimated realizable value. At this time, accrual of interest is discontinued and any previously accrued but unpaid interest on the loan is charged to provision for loan losses.

***Allowance for Loan Impairment***

Allowance for loan impairment represents specific provisions established as a result of reviews of individual loans. A specific allowance for loan losses is determined on a regular basis by review of those loans where payments are overdue. The allowance is based on a review of the payment history and security held.

Restructured loans are not considered impaired where reasonable assurance exists that the borrower will meet the terms of the modified debt agreement.

***Revenue Recognition***

The Foundation follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Grants are recognized as revenue in the year received or receivable if the amount can be reasonably estimated and collection is reasonably assured. All other revenue is recognized when performance is achieved and reasonable assurance regarding measurement and collectability of the consideration exists.

**SASKATCHEWAN INDIAN EQUITY FOUNDATION INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**year ended March 31, 2019**

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**2. SIGNIFICANT ACCOUNTING POLICIES (continued)**

*Employee Future Benefits*

The Foundation's employee future benefit program consists of a defined contribution pension plan.

*Financial Instruments*

The Foundation recognizes its financial instruments when the Foundation becomes party to the contractual provisions of the financial instrument. All financial instruments are initially recorded at their fair value, including financial assets and liabilities originated and issued in a related party transaction with management. Financial assets and liabilities originated and issued in all other related party transactions are initially measured at their carrying or exchange amount in accordance with CPA Canada Section 3840 Related Party Transactions (refer to Note 11).

At initial recognition, the Foundation may irrevocably elect to subsequently measure any financial instrument at fair value. The equity investment in First Nations Bank of Canada, shown as a long-term investment on the statement of financial position, has been designated to be subsequently measured at its fair value.

The Foundation subsequently measures investments in equity instruments quoted in an active market and all derivative instruments, except those designated in a qualifying hedging relationship or that are linked to, and must be settled by delivery of, unquoted equity instruments of another entity, at fair value. Fair value is determined by third party evaluations. Investments in equity instruments not quoted in an active market and derivatives that are linked to, and must be settled by delivery of, unquoted equity instruments of another entity, are subsequently measured at cost less impairment unless otherwise elected. With the exception of financial liabilities indexed to a measure of the Foundation's performance or value of its equity and those instruments designated at fair value, all other financial assets and liabilities are subsequently measured at amortized cost.

Transaction costs and financing fees directly attributable to the origination, acquisition, issuance or assumption of financial instruments subsequently measured at fair value are immediately recognized in the excess of revenue over expenses for the current period.

Conversely, transaction costs and financing fees are added to the carrying amount for those financial instruments subsequently measured at amortized cost or cost.

**SASKATCHEWAN INDIAN EQUITY FOUNDATION INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**year ended March 31, 2019**

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**2. SIGNIFICANT ACCOUNTING POLICIES (continued)**

***Financial Asset Impairment***

The Foundation assesses impairment of all of its financial assets measured at cost or amortized cost. The Foundation groups assets for impairment testing when available information is not sufficient to permit identification of each individually impaired financial asset in the group; there are numerous assets affected by the same factors; no asset is individually significant. When there is an indication of impairment, the Foundation determines whether it has resulted in a significant adverse change in the expected timing or amount of future cash flows during the year. If so, the Foundation reduces the carrying amount of any impaired financial assets to the highest of: the present value of cash flows expected to be generated by holding the assets; the amount that could be realized by selling the assets; and the amount expected to be realized by exercising any rights to collateral held against those assets. Any impairment, which is not considered temporary, is included in current year excess of revenue over expenses.

The Foundation reverses impairment losses on financial assets when there is a decrease in impairment and the decrease can be objectively related to an event occurring after the impairment loss was recognized. The amount of the reversal is recognized in the excess of revenue over expenses in the year the reversal occurs.

***Long-lived Assets***

Long-lived assets consist of capital assets with finite useful lives. Long-lived assets held for use are measured and amortized as described in the applicable accounting policies.

When the Foundation determines that a long-lived asset no longer has any long-term service potential to the Foundation, the excess of its net carrying amount over any residual value is recognized as an expense in the statement of operations. Write-downs are not reversed.

Long-lived assets are classified as held for sale when all of the following criteria are met:

- Management, having the authority to approve the action, commits the Foundation to a plan to sell the asset;
- The asset is available for immediate sale in its present condition;
- The Foundation has initiated an active program to locate a buyer;
- The sale is probable, and is expected to qualify for recognition as a completed sale within one year;

**SASKATCHEWAN INDIAN EQUITY FOUNDATION INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
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**2. SIGNIFICANT ACCOUNTING POLICIES (continued)**

*Long-lived Assets (continued)*

- The asset is being actively marketed for sale at a reasonable price relative to its fair value; and
- It is unlikely that the plan to sell the asset will be withdrawn or that significant changes will be made to the plan.

Long lived assets classified as held for sale are initially measured at the lower of their carrying amount and fair value less costs to sell, and are not amortized. Subsequent increases in fair value not in excess of the cumulative loss previously recorded are recognized as gains.

*Measurement Uncertainty*

The preparation of financial statements, in conformity with Canadian accounting standards for not-for-profit organizations, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Management estimates the provision for anticipated loan losses after evaluation as to the loans collectability. Amortization is based on the estimated useful lives of capital assets. Fair value less selling costs of foreclosed assets held for sale are based on comparison to market prices. Actual results could differ from those estimations.

These estimates and assumptions are reviewed periodically and, as adjustments become necessary they are reported in excess of revenue over expenses in the periods in which they become to add.

**3. FUTURE ACCOUNTING STANDARDS**

In March 2018, the Accounting Standards Board issued the three new ASNPO Handbook standards effective for account periods beginning on or after January 1, 2019. This includes: Section 4433 – tangible capital assets held by not-for-profit organizations, Section 4434 – intangible assets held by not-for-profit organizations, and Section 4441 – collections held by not-for-profit organizations. The Foundation is currently evaluating the impact of these standards on its financial statements.

**SASKATCHEWAN INDIAN EQUITY FOUNDATION INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**year ended March 31, 2019**

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**4. CAPITAL ASSETS**

	Cost	Accumulated Amortization	Net Book Value	
			2019	2018
	\$	\$	\$	\$
Building	909,251	555,090	<b>354,161</b>	399,623
Office Equipment	396,579	365,815	<b>30,764</b>	40,694
Leasehold Improvements	93,225	93,225	-	-
	<u>1,399,055</u>	<u>1,014,130</u>	<u><b>384,925</b></u>	<u>440,317</u>

**5. PENSION EXPENSE**

The Foundation has a defined contribution pension plan in place for the benefit of its employees. During the year, the Foundation expensed pension contributions of \$42,761 (2018 - \$43,473).

**6. LONG-TERM INVESTMENTS**

	2019	2018
	\$	\$
Investment in SIEF Investments Inc.	<b>1,408,295</b>	1,404,385
First Nations Bank of Canada	<b>7,421,113</b>	7,371,139
	<u><b>8,829,408</b></u>	<u>8,775,524</u>

The Foundation owns 16.5% (2018 – 19%) of the outstanding shares in First Nations Bank of Canada which was determined not to result in significant influence.

SIEF Investments Inc. is a wholly owned subsidiary of the Foundation. SIEF Investments Inc. is an investing company operating in the province of Saskatchewan.

During the year, the Foundation recorded equity gains in relation to SIEF Investments Inc. of \$3,910 (2018 - \$15,576 loss).

**SASKATCHEWAN INDIAN EQUITY FOUNDATION INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**year ended March 31, 2019**

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**6. LONG-TERM INVESTMENTS (continued)**

At March 31, 2019 SIEF Investments Inc. had total assets of \$1,703,612 (2018 - \$1,708,600), total liabilities of \$nil (2018 - \$8,898) and equity of \$1,703,612 (2018 - \$1,699,702).

For the year ending March 31, 2019 SIEF Investments Inc. had total revenue of \$26,313 (2018 - \$20,193) and total expenses of \$20,258 (2018 - \$28,696), including \$15,000 (2018 - \$15,000) of management fee expenses to the Foundation (Note 11). After an unrealized loss of \$58 (2018 - \$7,073 loss), and current taxes of \$nil (2018 - \$nil) there was total net gain of \$3,910 (2018 - \$15,576 loss).

**7. LOANS RECEIVABLE**

	<b>2019</b>	2018
	\$	\$
Capital and working capital	<b>6,580,741</b>	6,749,082
Youth	-	17,805
Accrued interest	<b>263,457</b>	243,271
	<b>6,844,198</b>	7,010,158
 <b>Allowances for loan impairment:</b>		
Specific allowance for losses	<b>(599,052)</b>	(357,271)
Total loans receivable	<b>6,245,146</b>	6,652,887
 <b>Allowance for loan impairment results from the following:</b>		
Allowance for loan losses, beginning of the year	<b>357,271</b>	257,092
Provision for loan losses	<b>344,771</b>	296,958
Write-offs	<b>(102,990)</b>	(196,779)
	<b>599,052</b>	357,271

Total principal balance of impaired loans at March 31, 2019 is \$676,399 (2018 - \$447,234).

These loans receivable carry an average interest rate of 12.01% (2018 - 11.98%).

**SASKATCHEWAN INDIAN EQUITY FOUNDATION INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**year ended March 31, 2019**

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**7. BANK INDEBTEDNESS**

The Foundation has an operating line of credit with First Nations Bank of Canada with an approved borrowing limit up to \$2,000,000 (2018 - \$2,000,000) and bearing interest at prime plus 1.5%. The line of credit is secured by a general security agreement representing a first charge on all assets of the Foundation. At March 31, 2019, the Foundation has \$nil (2018 - \$nil) drawn on the line of credit.

**8. DEFERRED CONTRIBUTIONS**

Deferred contributions consist of unspent contributions received from NACCA restricted for operating costs related to the SIEF Contribution Program. Recognition of these amounts as revenue is deferred to periods when the specified expenditures are made. During the current year, \$317,543 (2018 - \$251,032) was received and \$256,146 (2018 - \$218,707) was disbursed.

**9. MORTGAGE PAYABLE**

	<b>2019</b>	<b>2018</b>
	<b>\$</b>	<b>\$</b>
Due to First Nations Bank of Canada, bears interest at the rate of 4.67% and is repayable by monthly principal and interest payments of \$3,953, matures in November 2021	<b>114,699</b>	155,524
Less: Current portion	<b>42,776</b>	37,359
	<b>71,923</b>	118,165

Principal repayments on mortgage payable in each of the next three years are estimated as follows:

2020	42,776
2021	44,637
2022	27,286

The Foundation has pledged their building as collateral against mortgage payable amounts, with a carrying amount of \$354,161 (2018 - \$399,623).

Mortgage payable is subject to certain financial covenants with respect to the debt service coverage ratio. As at March 31, 2019, the Foundation is in compliance with all such covenants.

**SASKATCHEWAN INDIAN EQUITY FOUNDATION INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**year ended March 31, 2019**

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**10. OPERATING FUND**

The operating fund balance consists of the following:

	<u>2019</u>	<u>2018</u>
	\$	\$
Unrestricted net assets	(127,467)	(142,036)
Investment in capital assets	270,227	284,793
Accumulated unrealized gain	<u>3,812,504</u>	<u>3,812,445</u>
Operating fund, end of year	<u>3,955,264</u>	<u>3,955,202</u>

The accumulated unrealized gain is in relation to adjustments of long-term investments to fair value. In the current year this resulted in an unrealized gain of \$833 (2018 - \$612,245).

**11. RELATED PARTY TRANSACTIONS**

During the year, the Foundation earned management fees from SIEF Investments Inc. in the amount of \$15,000 (2018 - \$15,000). See Note 6 for additional information.

These transactions were conducted in the normal course of operations and recorded at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

**12. COMMITMENT**

At year-end, the Foundation has approved loans in the amount of \$213,298 (2018 - \$142,544) that have not yet been disbursed.

The Foundation has entered into an equipment lease agreement with estimated minimum annual payments as follows:

2020	6,751
2021	6,751
2022	6,751
2023	6,751

**SASKATCHEWAN INDIAN EQUITY FOUNDATION INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**year ended March 31, 2019**

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### **13. FINANCIAL INSTRUMENTS**

The Foundation, as part of its operations, carries a number of financial instruments. It is management's opinion that the Foundation is not exposed to significant interest, currency, liquidity or credit risks arising from these financial instruments except as otherwise disclosed.

#### ***Credit concentration***

Financial instruments that potentially subject the Foundation to concentrations of credit risk consist primarily of loans receivable. The loans receivable balance is 31% (2018 - 34%) of the Foundation's total asset balance. No loan has an outstanding balance greater than 10% of the total loan balance at the end of the year (2018 - no loans). The Foundation believes that there is minimal risk associated with the collection of these amounts, as the balance of loans receivable is widely distributed. Although the Foundation's loan portfolio is diversified, a substantial portion of its borrowers' ability to honour the terms of their loans is dependent on business and economic conditions in Saskatchewan. The Foundation manages its credit risk by performing regular credit assessments of its customers and provides allowances for potentially uncollectible loans receivable. The Foundation holds collateral such as mortgages, personal property registrations and personal guarantees as security over loans receivable.

#### ***Interest rate risk***

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. Changes in market interest rates may have an effect on the cash flows associated with some financial assets and liabilities, known as cash flow risk, and on the fair value of other financial assets or liabilities, known as price risk.

The Foundation is exposed to interest rate price risk with respect to loans receivable and mortgage payable. Interest rates on all loans are fixed at the time of approval, with the Board of Directors reserving the right to change the rate to a floating rate on specific loans when reassessing payment record, risk and security positions. The mortgage payable has limited exposure to interest rate risk due to the current fixed rate being similar to current market rates.

#### ***Liquidity risk***

Liquidity risk is the risk that the Foundation will encounter difficulty in meeting obligations associated with financial liabilities.

The Foundation manages the liquidity risk by implementing policies that address limits on the sources, quality and amount of the assets to meet normal operational and regulatory

**SASKATCHEWAN INDIAN EQUITY FOUNDATION INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
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**13. FINANCIAL INSTRUMENTS (continued)**

*Liquidity risk* (continued)

requirements. The Foundation follows a policy for loan disbursement to mitigate risks of collections and create a timely inflow of cash.

The Board of Directors is ultimately responsible for the liquidity risk management policy. Management reports to the Board on a regular basis.

*Other price risk*

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or foreign currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Foundation's investment in First Nations Bank of Canada exposes the Foundation to price risk as these investments are subject to price changes due to a variety of reasons including changes in market rates of interest, general economic indicators and restrictions on credit markets.

**Saskatchewan Indian Equity Foundation Inc.**  
**Schedule 1 -Schedule of SIEF Contribution Program**  
Year Ended March 31, 2019

	<b>2019</b>	2018
	<b>\$</b>	\$
<b>Revenue</b>		
Grant Revenue	<b>270,323</b>	296,326
<b>Expenses</b>		
Administration	<b>25,000</b>	25,000
Advertising	<b>11,126</b>	11,922
Board of Directors	<b>27,756</b>	26,224
Conferences	<b>1,675</b>	—
Insurance	<b>2,000</b>	2,000
Management fees	<b>17,545</b>	17,545
Membership fees	<b>249</b>	231
Office	<b>8,100</b>	7,401
Postage	<b>1,242</b>	1,392
Professional	<b>10,000</b>	10,000
Rent	<b>33,000</b>	33,000
SIEF annual report	<b>6,485</b>	3,121
Salaries and benefits	<b>112,160</b>	136,987
Service contracts	<b>2,830</b>	11,996
Telephone	<b>2,047</b>	2,731
Training and education	—	51
Travel	<b>9,108</b>	6,725
	<b>270,323</b>	296,326
<b>Excess of revenue over expenses</b>	<b>—</b>	—